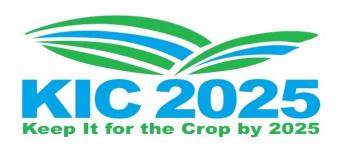
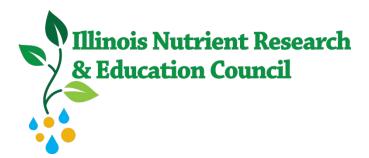
### MAINTAINING OWNERSHIP OF NUTRIENT MANAGEMENT















A Tool to Estimate the Where, What and How Much of N Management

### INCREASED SCRUTINY OF LAND AND RESOURCE MANAGEMENT

- Negative headlines
- Potential rulemaking
- Litigation



We must start demonstrating how serious we are about maintaining ownership of nutrient management through accountability and sustainability and profitability.





### **WORLD POPULATION GROWTH**

• 1800

1 Billion People

• 211 Years Later

7 Billion People

• In 35 - 39 more years

9 Billion People

### AGRICULTURE'S MESSAGE

**Focusing On What Is Important** 

**Minimizing Environmental Impact** 

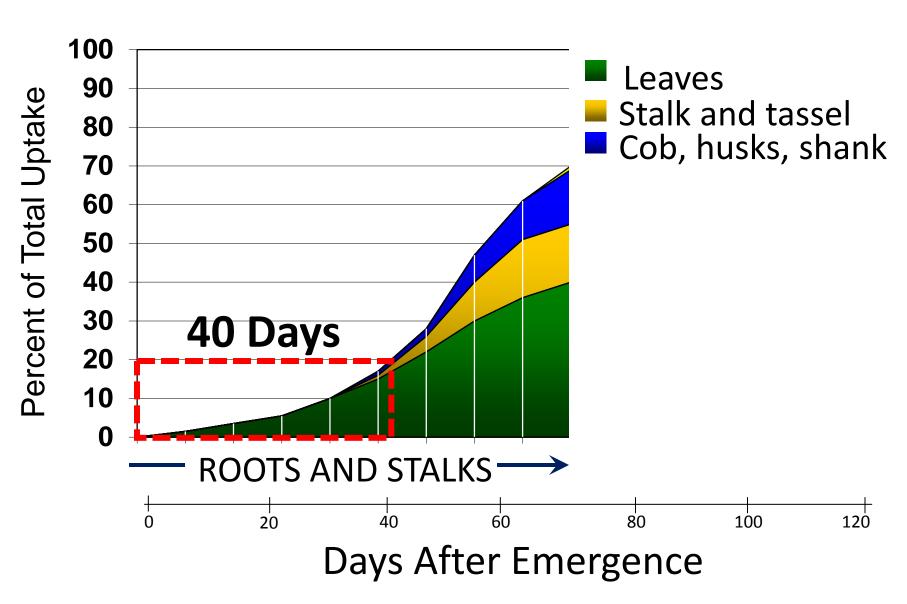
**Optimizing Harvest Yield** 

**Maximizing Input Utilization** 

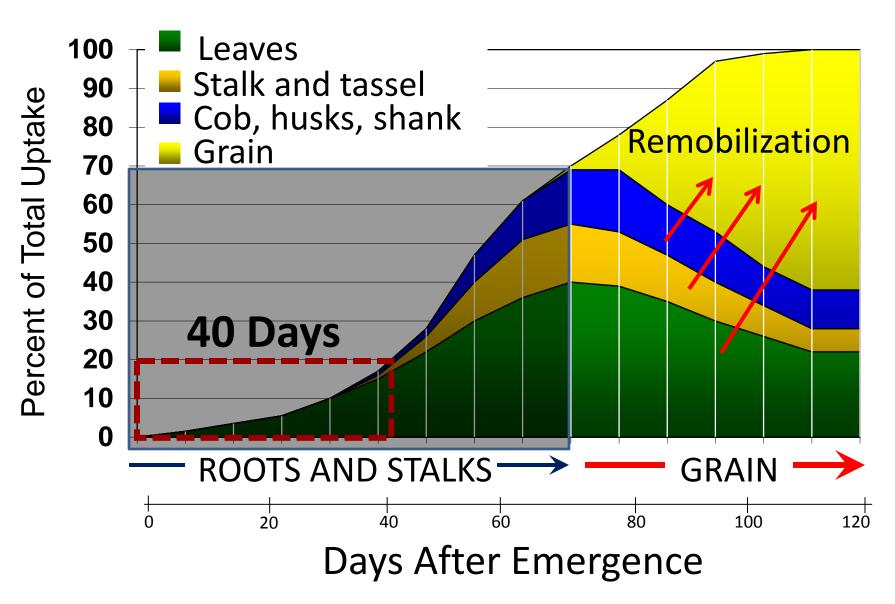




### **NITROGEN UPTAKE IN CORN**



### **NITROGEN UPTAKE IN CORN**



Right Source **Nitrogen Management System** Right **Time** 

Right Rate

Right

**Place** 









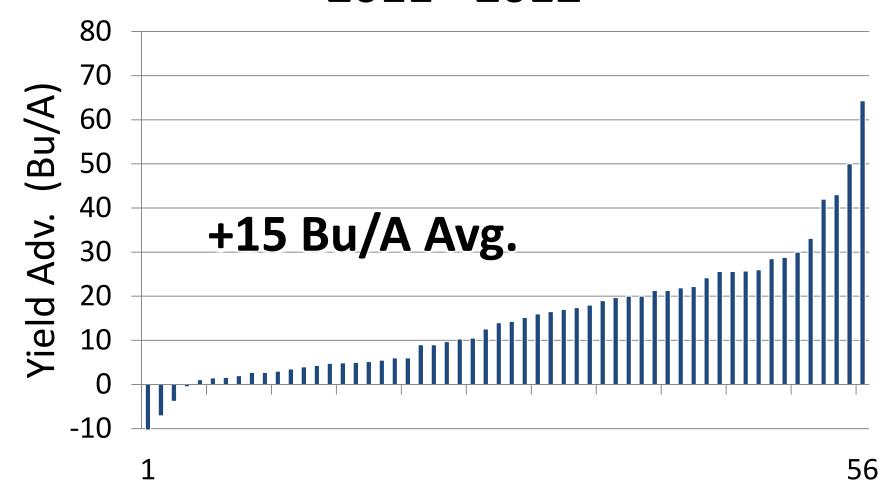
### **APPLICATION CONSIDERATIONS**

- Early
- Pre-plant
- Post-emerge

Its not about increasing N rates. Its about increasing N utilization.



### N SYSTEM vs. NORMAL 2011 - 2012



**Number of Sites** 





### RIGHT RATE

- Farmer fields, Farmer
   Data
- Application vs. System
- Variable Rate N
- Looking at new technologies









### **PURPOSE**

- Inventory
- Track
- Verify
- Apply



A Tool to Estimate the Where, What and How Much of N Management

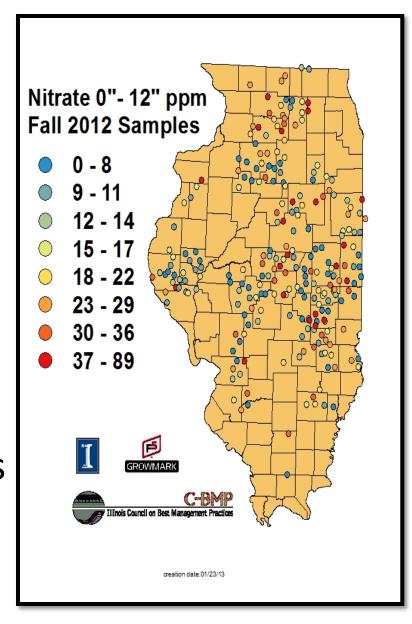
- Illinois CBMP
- Iowa GROWMARK, Inc.
- Wisconsin GROWMARK, Inc.
- Testimonials





# **WATCH**2012-2013

- 300 fields-Fall residual N
- 28 ag retailers
- Over 250 farmers
- Representing over 325 fields

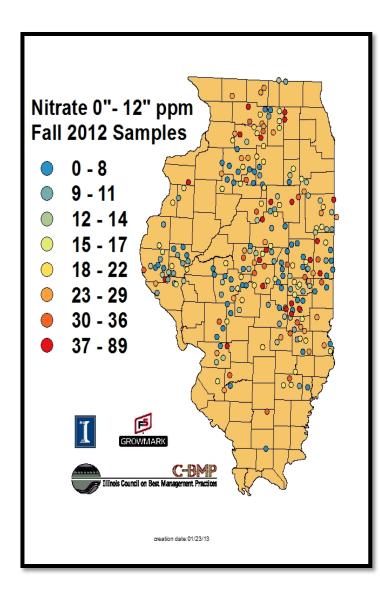








- 30 N Rate Studies
- 12 40-acre fields grid sampled
- Research collaboration
- Watershed projects

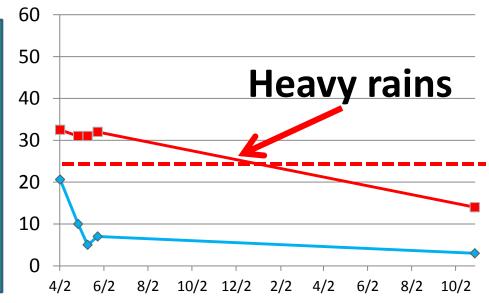


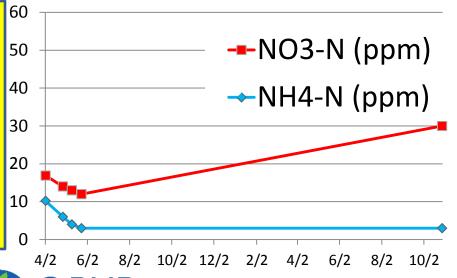






### **TRACKING REPORT**





#### 0 to 12-Inch Sampling Depth

Date of Sampling	NO <sub>3</sub> -N (ppm)	NH <sub>4</sub> -N (ppm)
4/2	32.5	20.6
4/27	31	10
5/10	31	5
5/24	32	7
10/28	14	3

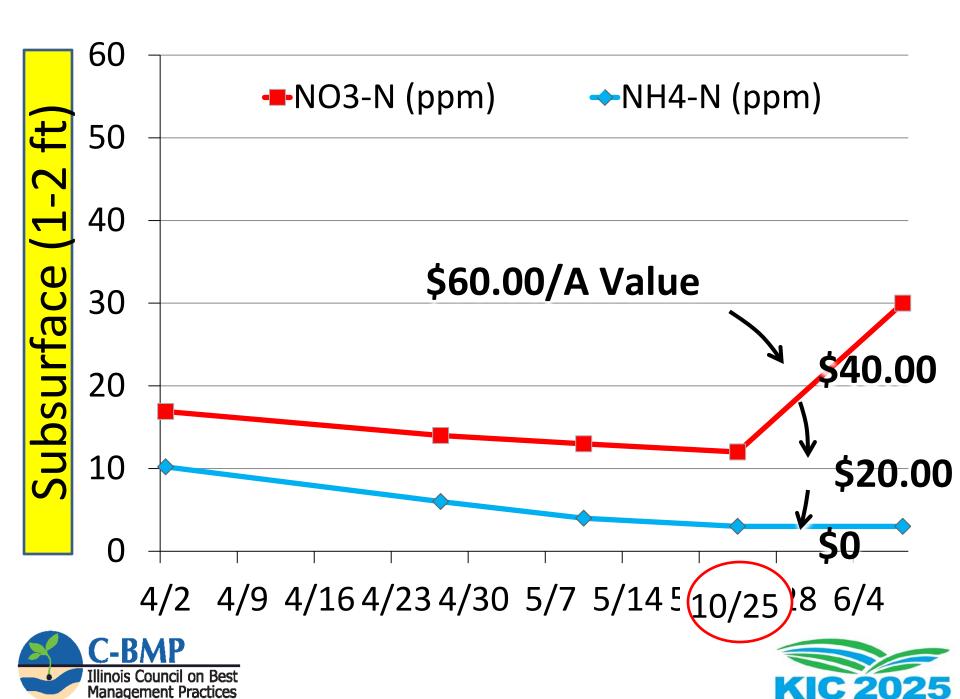
#### 12 to 24-Inch Sampling Depth

Date of Sampling	NO <sub>3</sub> -N (ppm)	NH <sub>4</sub> -N (ppm)
4/2	16.9	10.2
4/27	14	6
5/10	13	4
5/24	12	3
10/28	30	3



Subsurface





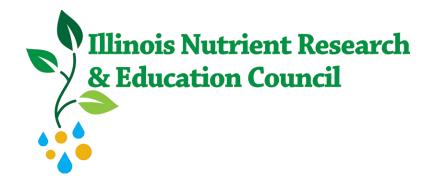


### WHAT WE HAVE LEARNED

**TM** 

- Farmers are interested and curious
- N-Serve has an effect on nitrification
- Not all N changes can be explained
- Depth of fall application may be important
- Tillage following appl. may effect nitrification
- Cover crops immobilization applied N







### **APPLIED RESEARCH NEEDS**

- Cover crop mgt. (establ., N uptake & destruction)
- Effect of fall appl. depth and tillage on N form
- Activity of N Inhibitors w/reduced N rate of N
- Efficacy of different N Inhibitors
- Effects of slow-release N on appl. timing





### **CERTIFIED CROP ADVISERS (CCA)**

- Non-partisan
- Based on Ethics
- Professional Accreditation
- Recommendation -Referral driven









## Maintaining Ownership of Nutrient Management Through:

Accountability
Sustainability
Profitability





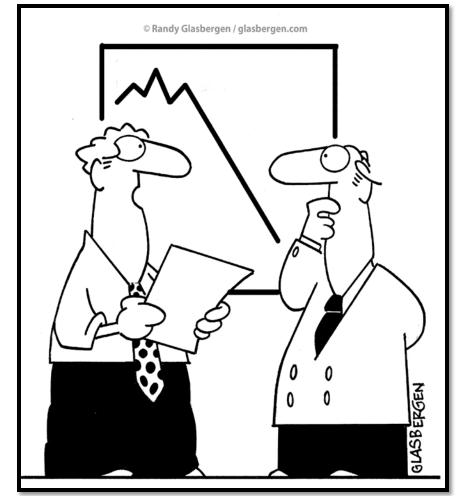
# IT'S ALL ABOUT MOMENTAL ABOUT

Minimize Environmental Impact
Optimize Harvest Yield
Maximize Input Utilization









### **Contact Information**

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"We're seeing a significant drop in customer complaints since we stopped answering our phones."