

# Wendell Shauman

Past Chairman

US Grains Council

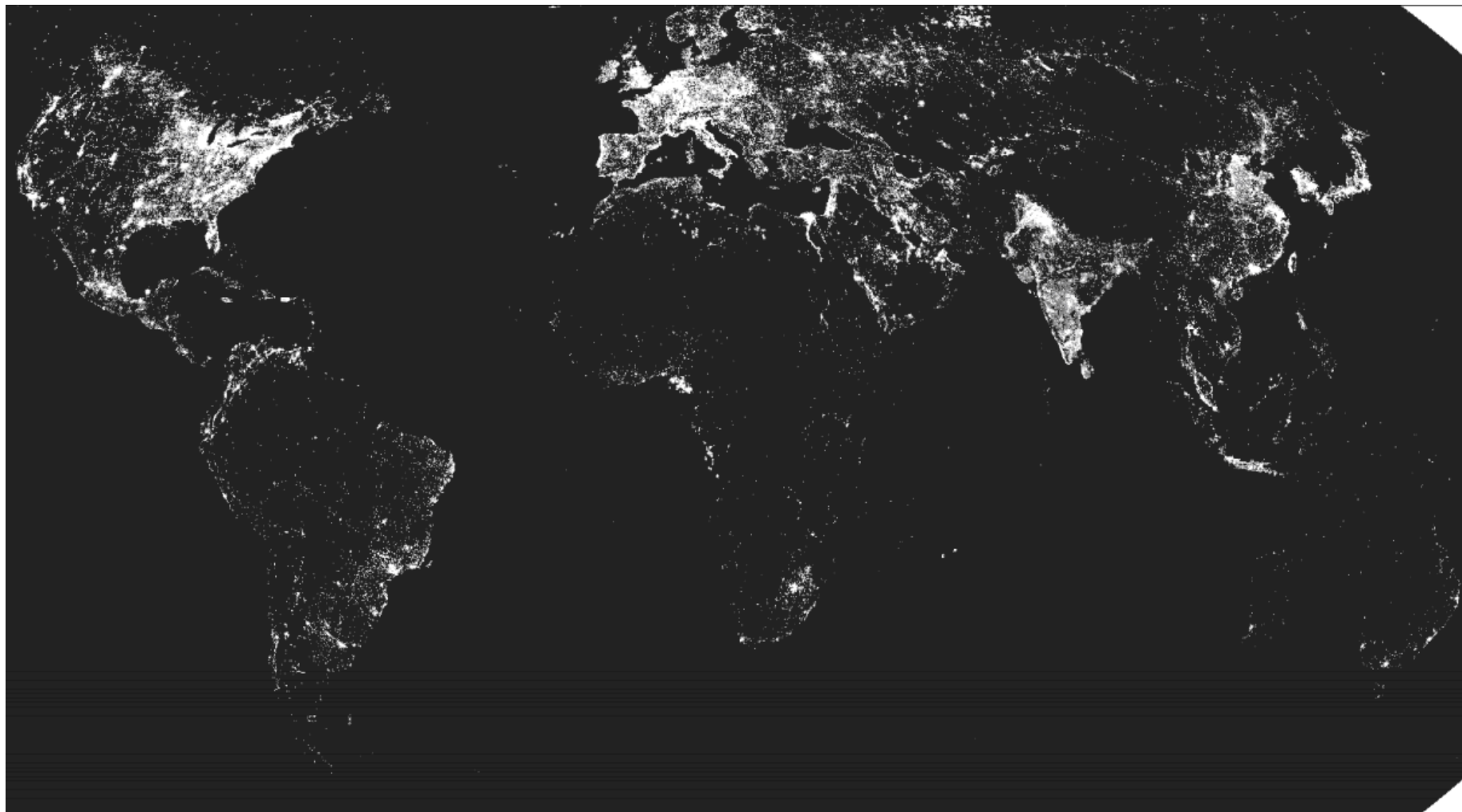


**WORLD FOOD DEMAND**

**CHALLENGES TO US  
COMPETITIVENESS**

# Where We Live

2012 IMC and Annual  
Membership Meeting



Source: US Airforce satellite photo



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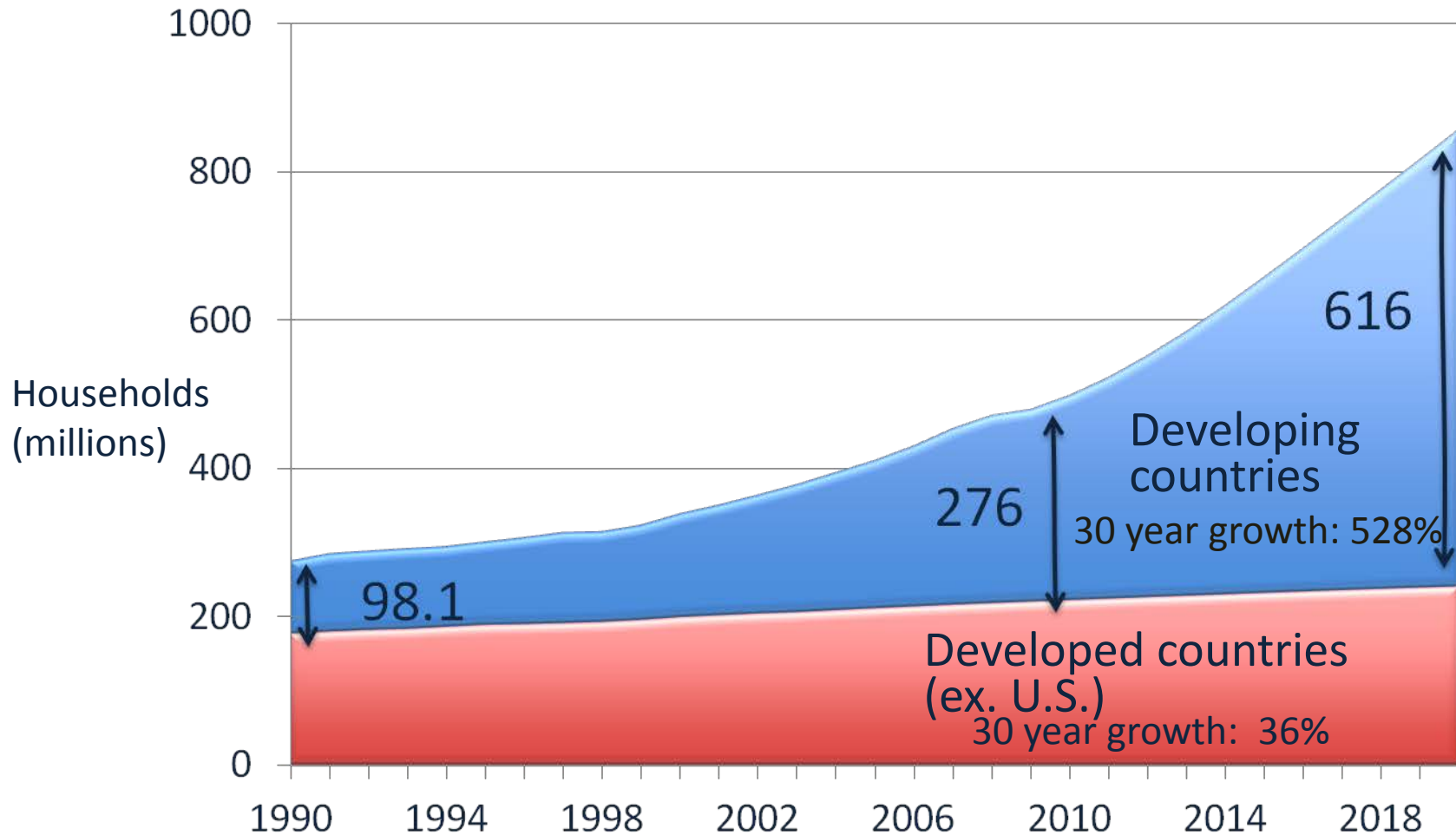


# Food Demand Rising

- In Quantity
- In Quality
- Opportunity for US Farmers
- Western Hemisphere Bread Basket
- Infrastructure Demands and Challenges

# Global Growth Markets: Food

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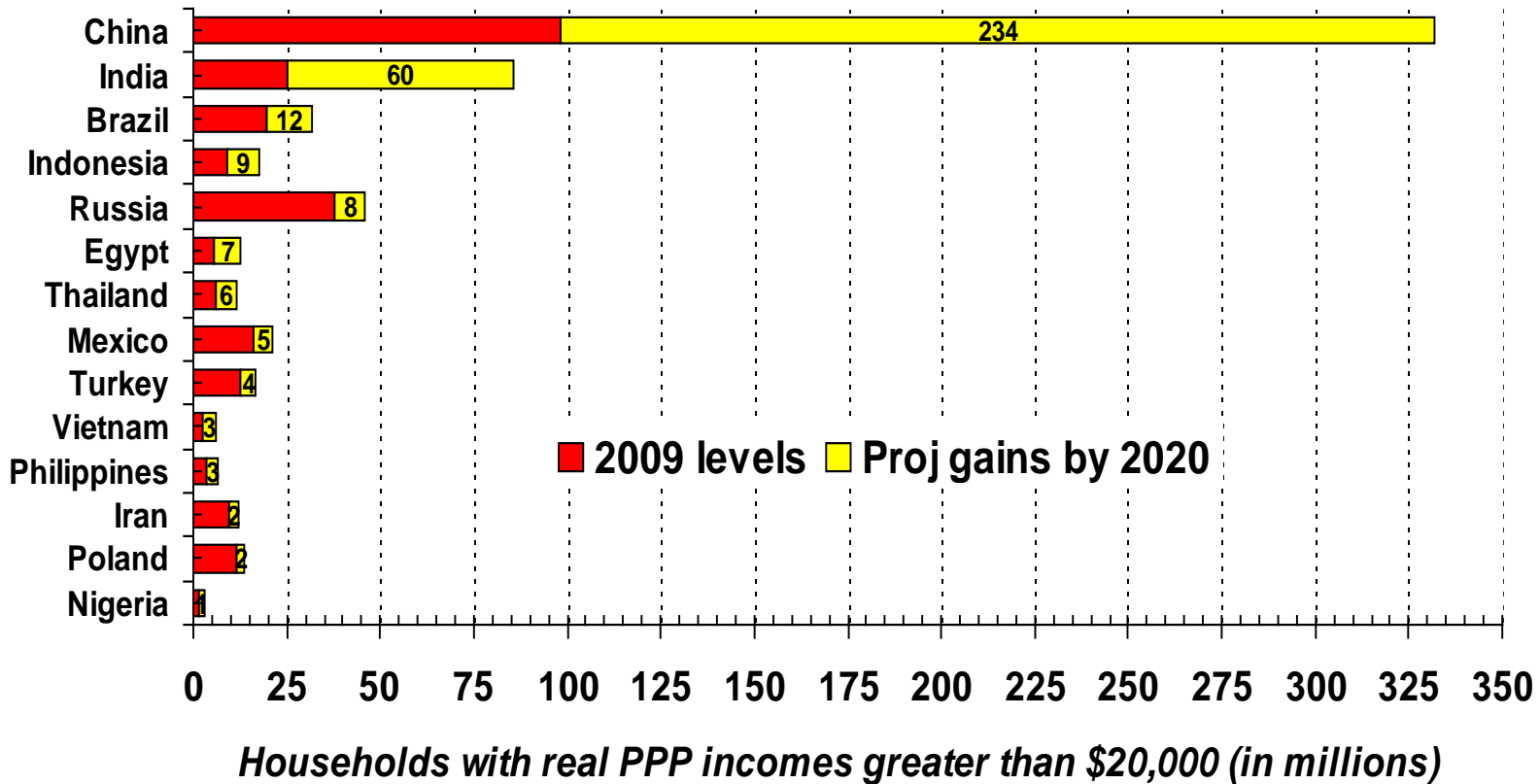
Source: Global Insight's Global Consumer Markets data as analyzed by OGA



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# Global Middle Class: Who, When, Where?

*Developing countries with fastest growing "middle class"*



Source: Global Insight's Global Consumer Markets data as analyzed by OGA

# Around the World With the USGC: U.S. Grains Council Update



# Food Surplus & Food Deficit Regions: An Opportunity, NOT a Problem

grains, rice, oilseeds, meals, oils, feed equivalent of meat

■ 1965 ■ 1970 ■ 1975 ■ 1980 ■ 1985 ■ 1990 ■ 1995 ■ 2000 ■ 2005 ■ 2008



Source: USDA



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# Building for the Future: U.S.





# Building for the Future: Panama





# 70 YEAR OLD LOCK



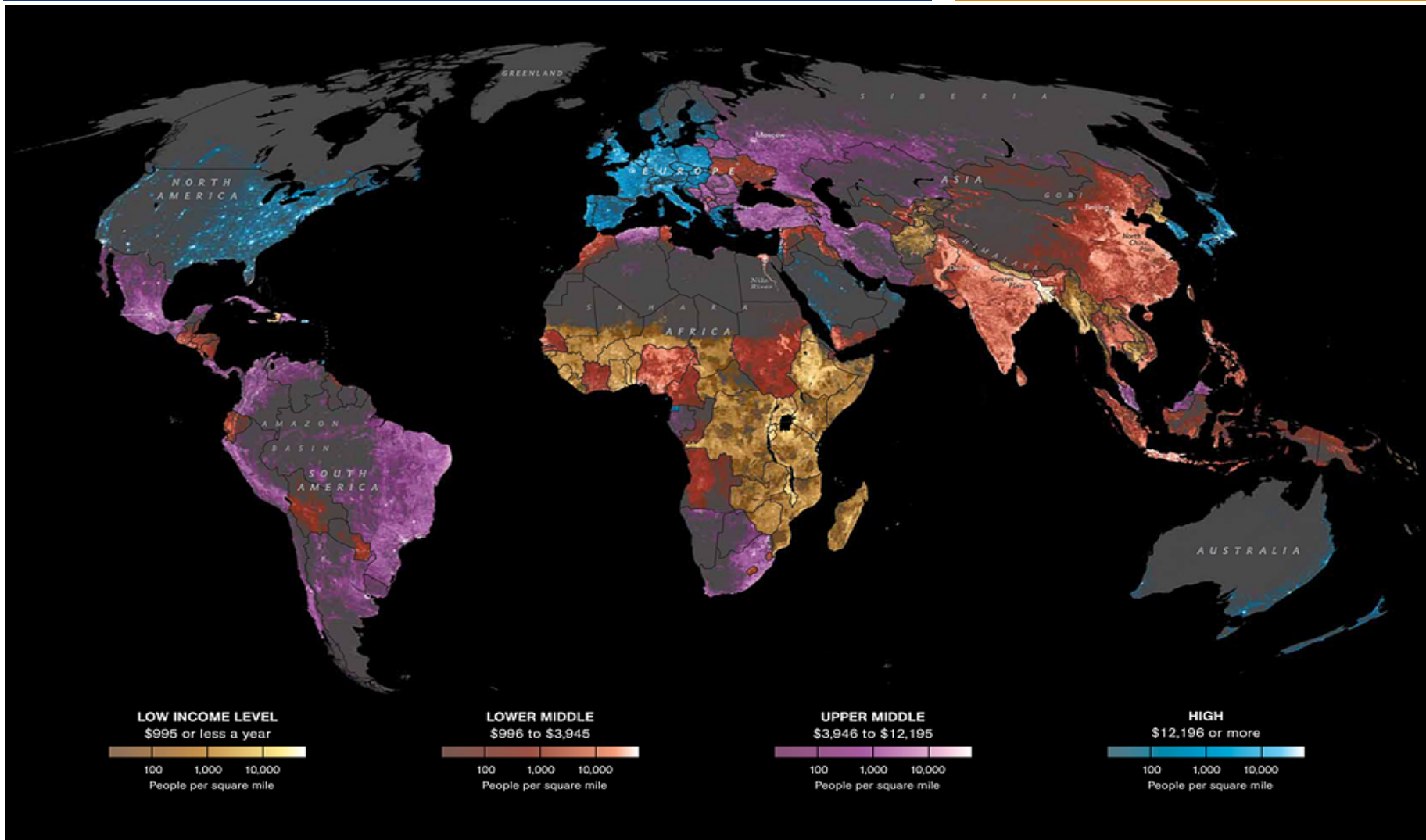
# Our River Treasures

- Opportunity
- Obligation
- Challenges
- Competition



# What We Make

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Source: National Geographic



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# US Highway to the World

Opportunity

Obligation

Infrastructure Challenge